## FIND OUT WHAT WE HAVE IN COMM@N



#### from our **LEADERSHIP TEAM**, to **YOU**

When we take a moment to reflect on what we have in common we quickly realize it's one another.

As residents of Southwest Montana we all care about the livability and long-term viability of our If you haven't vet invested in our collective future community, and we especially care about our neighbors and their well-being. Rising together is what we do while striving to ensure no one gets left making another one. Whether you are able to give behind.

we've undertaken our first capital campaign and we hope we can count on your support. This campaign represents the single largest community participation goal in our history and is slated to accommodate the primary customer service aspects of our agency All our best, over the next thirty years.

We couldn't be more excited to include you in this part of our journey. In April, after successfully raising two-thirds of our campaign funds, we were able to break ground on Market Place, the first of two buildings that will make up **Community** Commons, our new service hub located on Griffin Drive. If you haven't had a chance to drive by and see our progress, we encourage you to do so. The streetscape is shaping up nicely with Market Place well underway. Slated for move-in next year, this facility will house our community market, food warehouse, pay-what-you-can restaurant, and many of our other essential community programing.

We will begin constructing our second building. Homeward Point, when we achieve our capital campaign's fundraising goal. This building has been thoughtfully designed to provide emergency overnight shelter for individuals and families and will also include many wraparound services for our guests to help them get back on their feet as guickly as possible. Given our community's significant affordable housing crisis, the need for a more suitable emergency shelter is greater than ever.

As we strive to build a better community for all, we provide hope, connection, and an array of

supportive services to help our customers achieve a path of independence and financial stability. In the following pages, you'll have the chance to learn about our work through their eyes and through other community stakeholders' eyes. They tell our story well.

on Griffin Drive, please consider doing so. If you've already made a donation, please consider \$10 or \$10,000, every tax-deductible gift makes a difference. We can't wait to welcome you to After nearly 50 years serving Southwest Montana, Community Commons – a place for everyone – so you can see for yourself why we chose that name for our new home. After all, it is one another we truly have in common.

**Heather Grenier, CEO** Margaret Mason, Associate Director **Tracy Menuez, Associate Director** Sara Savage, Associate Director



#### MEET LINDA and SCOTT, DEDICATED board members



*"HRDC's vision to support"* those in our community who are in need of food, shelter, and a road to self-sufficiency is both audacious and compelling, and it is something I really wanted to take part in.

As Chair and co-Chair of HRDC's Board of Directors. Scott and Linda are a natural fit for our organization given their respective backgrounds which are based in service to others. Scott is a licensed clinical social worker and currently serves as a Program Director for Montana Healthcare Foundation, and Linda was named a Professor Emeritus of MSU's Department of Political Science after retiring as a Professor.

Linda Young Co-Chair

With the continued financial pressure felt by residents across Southwest Montana, more than ever HRDC serves as a safety net for so many of our neighbors who are struggling to get by.

Scott and Linda have worked with fellow board members to help steward HRDC through the significant rise in demand for our services, while also maintaining a keen eye on our future as we plan and develop Community Commons. Increased capacity, cost efficiency and service effectiveness will be realized through the completion of our new home which has been designed to serve as a landing place for those in need of compassion and supportive programs that will help them regain their financial stability.

Scott and Linda believe we are all in this together. They have witnessed time and again the positive impact that occurs when HRDC lends a helping hand to someone. For this reason, they give generously of themselves to our collective mission of building a better community.

"Having believed for a great while that HRDC embodies the spirit and actions of what it takes to build a healthy community. I was inspired to join the Board to lend a hand in that journey.

**Scott Malloy** Chair

### MEET MICHELL, customer and ENTREPRENEUR

At HRDC, we know home can mean many things to people. In the case of Michell Baca Ball, making her home in Bozeman first started with help from HRDC and our **Warming Center** when she arrived here from El Paso, Texas about five and a half years ago.

Although Michell's introduction to our community was challenging in terms of finding suitable housing and income to care for her family, she immediately felt like she finally found her "true home." HRDC helped Michell with solutions as she worked diligently to **secure an apartment** while holding down three different jobs, including working at our overnight emergency shelter and serving as an oncall translator for our Spanish-speaking customers.

"HRDC has always had my back, and was there for me, not just when I needed help with paperwork or programs, but whenever I needed guidance or emotional support, too. I love the lady at the main office who always made time for me. I went there so much the first couple of years I was here because I didn't have anyone else to talk to. She has always been a sweetheart to me and my three boys."



Michell & Jesus inside their popular ice cream shop

Since settling here, Michell found the strength to end her toxic marriage, including **securing a bus ticket** back to Texas for her now ex-husband with HRDC's help. She also found the inspiration and fortitude to open an ice cream shop, Michoacán a Pedir de Boca, with Jesus, someone she was introduced to by a mutual friend. Soon enough, they fell in love and were married. Of Jesus, Michell says "he's the most compatible person she has ever known."

What comes around, goes around. Michell is a woman whose gratitude and loyalty appear to be boundless. Those who are lucky enough to get to know her become friends for life and she naturally looks out for others while going above and beyond to support anyone in need.

Michoacán a Pedir de Boca, where delicious handmade ice creams and other tasty treats are served, has quickly become a local Bozeman favorite and can be found on North 7th Avenue across the street from our **Fork & Spoon restaurant,** as well as in the Gallatin Valley Mall.

### MEET CRYSTAL, INSPIRATIONAL employee

Crystal is an HRDC team member at our **Warming Center** serving in the role of Outreach Coordinator. She is also a single mom, a college student pursuing a bachelor's degree in Human Services, someone who formerly experienced homelessness with her two daughters, and someone who has worked very hard to improve her mental well-being and the overall well-being of her family.

Fast forward to today and Crystal is not only thriving personally, she has become an integral part of our team. Crystal brings her unique lived experience to her **outreach work** which allows her to readily connect with the people in our community who are enduring daily challenges in the face of southwest Montana's housing crisis. She spends a majority of her time **reaching out to our neighbors who are living in camper trailers, cars, and tents** because they cannot afford to rent or buy a home in our area. Crystal understands their desperate circumstances and works to ensure they are accessing HRDC's **essential services** as they strive to get by in their challenging situations.

> "I made a commitment to myself that I would pay forward the goodness that was extended to me and my family when we were really struggling. I'm grateful to HRDC for the chance to do this work and for also helping me establish a safe home for my family. This is the first time in my life that I actually feel stable and genuinely happy. The same goes for my kids. If I had a magic wand, I would make sure everyone who is experiencing homelessness is seen, heard, helped, and most of all, is never given up on. I'm living proof that positive things can happen when people don't give up on you."



#### MEET CEALLACH, Ceallach is an incredibly strong woman.

Her will to overcome intolerable situations became apparent when she stood up for herself and her family in the face of significant mistreatment. in her personal life as well as at her place of employment.

husband set off into the unknown to pursue a healthier environment for themselves and their two children. This unplanned journey led them from a **bank** on a regular basis. small town in Idaho to Montana, the California coast. Utah, where they were stranded for a lengthy period Their initial food bank visits opened the door of time, and eventually back to Bozeman, all while to obtaining additional support services and living out of their vehicle wherever they could find a safe place to stop. At first, they enjoyed their time on the road seeing new sights with their children. They treated this unplanned journey as a camping adventure ensuring their children were never scared or worried.

As time went by, the money they had saved and counted on to get by until they could land on their feet all but disappeared in a misguided investment.



Homeward Point, our future emergency shelter, will include famil suites that will offer respite to the growing number of families like Cheallach's who experience homelessness.

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#### **ESILIENT** customer Suddenly their adventure turned into a dire situation leaving them no choice but to rely on the goodness of others for one of their most basic needs: feeding

their children and themselves. Ceallach and her husband were initially hesitant to ask for help, but When life became untenable, Ceallach and her soon found they had little choice in the matter if they wanted to continue to nourish their family. With a leap of faith they began visiting **HRDC's food** 

> allowedthem to take steps toward rebuilding their lives. With emergency rental assistance, they were able to secure safe and affordable housing for their family, obtain medical and mental health support in particular, for one of their children who has special needs - find employment, enroll their children in school, and immerse themselves in our community.

> Ceallach expresses deep gratitude when she reflects on the community partner connections and wraparound services HRDC provided during her family's time of greatest need. As she looks to the future, she is hopeful she might further her education at Montana State University. The trauma of the past remains raw in many ways for Ceallach, yet through it all, her strength and determination continue to shine through.

"My hope is that by sharing my story. including details about the support that my family and I have received from HRDC, others will know it's ok to reach out for support. It's very likely my family would still be homeless if it weren't for HRDC."

### MEET MINDY, **GENEROUS** volunteer

When her kids graduated from high school. Mindy was ready to find ways to get more involved in our community. Her sister-in-law, who had recently joined HRDC's staff, began to share with Mindy all the different ways HRDC supports our neighbors in need. One particular opportunity stood out to Mindy and that was all it took! Mindy jumped in feet first to help organize a **back-to-school clothing giveaway** for teens. Before anyone knew it. Mindy had collected boxes of new and slightly worn clothing. Fortunately she had a barn that could accommodate an endless amount of donations from her network of family and friends!

Fast forward 8 years and Mindy's contributions to our annual clothing giveaway are priceless. Not only does she round up clothing and sort through all of it, she also bakes her famous monster cookies for the event. too.

"HRDC touches so many lives. Without the work that they do, I don't know if our community would survive. I encourage everyone who has a little extra time to start volunteering with them. They are such a wonderful, easy group of people to work with and there is no pressure to do more than you can. They really are amazing."



Mindy and her daughter Brook gather clothing donations for HRDC's back to school clothing event.

Our customers and all the volunteers that work with MIndy can attest to the impact that a shopping bag full of clothes makes to someone who might not otherwise be able to purchase back-to-school clothes. Mindy has become synonymous with this special community initiative and we wouldn't have it any other way.

In addition, Mindy has also made time to help purchase and wrap holiday gifts for our customers. hand out sack lunches to school-aged children as part of our Summer Lunch program, and is now registered for an introduction training session at our food bank.

Our vision to build a better community takes a lot of extra hands and monetary donations, and we are incredibly grateful for all of the extra support we receive.

# WE HAVE A LOT IN COMMON.

community, we naturally keep our eyes out for someone whose crafty budgeting allows them one another. It's just who we are and what we do. to meet their increase in rent by reducing their Sometimes a neighbor might need help with snow monthly transportation costs through regular use removal – a simple task that's easy enough to work of our Streamline buses, or someone whose child through. Other times our neighbors' needs can be attends our Early Childhood Education program of a much more serious nature, such as struggling geared toward providing a solid head start before to put groceries on the table for their families or elementary school, or a senior who has a box of keeping up with their energy bills. That's where groceries delivered once a month from our food HRDC's support comes into play. Our programs bank to help stretch their fixed budgets and to are designed to help improve quality of life while ensure they're getting healthy, nutritious foods we work together to return folks to a path of included in their diet. independence and financial stability.

Like you, we do our best to be good neighbors. Building a better community means ensuring As members of the greater Southwest Montana no one falls too far behind. Perhaps you know

No matter the case, our programming is determined hope, connection, and an array of supportive by our community. Every three years we encourage services to those in need. If you haven't yet given you to provide us with feedback and direction and to our capital campaign, please consider doing so. If you've already made an investment, thank you! then we act to meet those greatest needs.

Now, after nearly 50 years of service, we have embarked upon our biggest initiative yet - the construction of Community Commons, our new **service hub** which has been thoughtfully designed to match our growing community's needs. Thanks to so many of you who are stepping up to invest in this critical community infastructure for our friends and neighbors, we will be able to continue to provide



#### After all, it truly is one another that we all have in common.

families served monthly

by our food bank:

of our shelter guests are living with a disabling condition.

**9** out of **10** people who stay at our shelter have at least one income.

our Weatherization **Program customers** on anual energy costs

customers received financial development support. total community member volunteer hours.

### MEET SCHNEE'S, VESTED neighbor

### IN MEMORY OF BUZZARD, CHERISHED customer



When asked to describe HRDC in one word, Buzzard quickly sang out "L O V E !"

**Every once in a while the universe conspires to create an extraordinary human being.** Someone whose very existence is geared towards spreading love, kindness, grace, and humility. Such is the story of Buzzard. Unique in name and even more unique in character.

Although Buzzard's lived experience included several bouts of homelessness, and numerous debilitating physical and mental health issues, his love of others, and for life, propelled him forward. With a guitar by his side and art supplies in his backpack, Buzzard found a way through the toughest of times.

The last time Buzzard experienced homelessness he was in his sixties. To get by, he secured shelter tucked in behind some old tarps underneath a truck. There he stayed for 5 years. Eventually Buzzard reached out to HRDC. At first he was wary of the support we could provide. As his health continued to worsen, those who knew him began to conceive of a plan.

An anonymous donor offered to put Buzzard up in a hotel room for one month to allow him time to recuperate and to work more closely with HRDC to achieve some stability.

Those 31 days ended up saving his life. Buzzard visited a doctor and a dentist for the first time in years and his confidence began to grow through simple tasks like getting a haircut and some new clothes. Showing up for regular appointments at HRDC became easier to accomplish. Soon enough, we were able to help Buzzard apply for and receive **SNAP benefits** to help **improve his access to more nutritious foods.** Best of all, he was able to rent a **subsidized apartment.** His health drastically improved and he began using a cane in lieu of a walker. Not too long after that, he could be seen whizzing around town on a three-wheeled bicycle — his primary mode of transportation!

Once he felt better, his creative spirit shone through. From playing guitar for the many new friends he made at HRDC and while painting storefront windows, to entering a very productive artistic phase, Buzzard spread joy wherever he went.

Over the years, Buzzard became a Bozeman icon. He had so many guardian angels looking out for him around town. It took a community to keep him safe and to help him maintain his physical and mental health, but, more than anything else, Buzzard knew he had a family he could count on.

"All Buzzard has ever wanted in life is to love and to be loved. Those who had the chance to cross paths with this unique, selfless, loving man would all agree that their lives were forever enriched."

> **Kristin Hamburg** Development Director, HRDC

Schnee's is a downtown Bozeman landmark. For decades they've successfully outfitted people with shoes, clothing and outdoor gear, and their customer service is second to none. Their genuine care for others has everything to do with their staying power, not just as a thriving business, but as a connected member of our community, too. As longtime friends of HRDC, Steve and Jean Schnee served our agency in a number of ways over the years. Now with new owners at the helm, Schnee's remains firmly committed to doing their part to help ensure our community continues to thrive. **Curt Smith, president and partner,** has been with

member of our community, too. Schnee's flagship Main Street location has given them a front row seat to the ever-changing nature of the Bozeman area and they haven't missed a beat when it comes to supporting our community. **Curt Smith, president and partner,** has been with Schnee's for over thirty years dating back to when he was first hired to help customers find the perfect pair of shoes. Now, working side-by-side with his family, Curt continues the company's tradition of not only being a family-affair, but in looking out for our community at large.



President Curt Smith and his kids, Tanner and Ilse, with a few of their favorite fall boots.

Schnee's is always quick to provide support including sponsoring our annual **Huffing for Stuffing race**, supporting our **food bank**, collecting donations on our behalf, donating boots to an HRDC customer in need, inviting us to fly signs in front of their store to raise money for our **emergency overnight shelter**, and more.

"We believe in HRDC's mission to build a better community. Taking care of our neighbors is what we do and we are grateful to be able to lend a helping hand whenever we can."

> **Curt Smith** President and Partner

### MEET MERLIN, customer and **KIND-HEARTED** employee

### **MEET URBAN INSTITUTE, SUPPORTIVE** community partner



Housing First Village is designed to support our neighbors who have experienced chronic homelessness

When it comes to advancing the upward mobility and equity of people and places across the United States, Urban Institute holds a unique advantage: their capacity to produce new knowledge about social and economic issues and to rigorously mine the evidence for insight.

Urban Institute's work improves critical decisions for organizations and therefore has a direct impact on families and communities. Urban Institute believes that data and evidence are essential to shaping a more inclusive, equitable, and just society.

Housing First Village is a community of newly constructed tiny homes built by HRDC in Bozeman. The community provides stable housing for people

previously chronically unhoused, who were also among the highest users of emergency rooms, jails, shelters, clinics, and other crisis services. Housing First Village supports residents as they transition to stable housing, providing enhanced supportive services, including case management, mental health and addiction support, food services, and iob counseling.

When HRDC received a Fannie Mae Innovation Challenge contract award, we used a portion of the grant to partner with Urban Institute to create a comprehensive report of key successes and outcomes at Housing First Village including zoning, regulatory processes, and the resident support service model.

> "[Given our partnership with HRDC1 other communities in Montana and elsewhere can learn from Housing First Village and assess the feasibility of implementing tiny-home permanent supportive housing in their city or town."

#### **Urban Institute**

Building and Launching Tiny Homes as Permanent Supportive Housing, December 15, 2021



It wasn't too long before Merlin transitioned from living in his car into living in temporary housing with roommates. From there he was able to secure a permanent home in an affordable apartment complex that is owned and managed by HRDC. Merlin moved into his apartment in 2016 and is What do you do when you have nowhere left to turn? pleased to still be living there today. Along the way. When all of your avenues for help have evaporated? he's made some good friends in his building, his When your ability to work for a living is significantly apartment was recently fully remodeled, and he diminished due to medical reasons? works seasonally in HRDC's emergency shelter in Livingston.

Do you live in your car? In a tent? On the street? Bevond the significance of Merlin's shift from being Merlin's circumstances forced him to do all these things and more. This period in his life was unsheltered to living in a warm, safe place, he gained frightening, fraught with despair, and a jumbled up back something that had been lost for a long period mess of dead ends with a steady stream of tears. of time. With tears in his eyes, Merlin conveys how Merlin had endured a number of losses that could he once again feels a level of respect from others. Merlin's dignity has been restored. cause anyone's life to turn upside down. Shortly after his father had suffered a debilitating stroke, "HRDC is such a valuable organization Merlin lost his housing when his landlord sold his in our community. It keeps people leased condo, and not too long after that, he lost his from being homeless and that's really job, too. important. My life feels different now. Following a trying period of unfathomable lows and It just feels... nice."

loneliness sleeping overnight in well-lit parking lots,

Merlin learned he could get a hot meal at HRDC's Fork & Spoon restaurant in the evenings, even when he had nothing at all in his pockets to pay for his food. The community-style seating at our restaurant offered a reprieve from his days spent with little to no human interaction. Not only did other patrons engage in conversation with him, he soon learned about our transitional housing program from one of our restaurant's staff members.

#### **OUR** extraordinary **BOARD** of **DIRECTORS**

## m **M** m M 5 2

**SCOTT MALLOY,** Chair Montana Healthcare Foundation

**LINDA YOUNG,** co-Chair Professor Emerita, MSU Dept. of Political Science

**BILL BERG** County Commissioner, Park County

MITCH BRADLEY Retired, Owner/Operator, Heebs Grocery

**BRUCE GRUBBS** Former Montana State Representative

SCOTT MACFARLANE Gallatin County Commission

**PENELOPE PIERCE** Retired, Gallatin Valley Land Trust

PETER SCHMIDT President, First Security Bank - Cottonwood Branch

**KRIS MOOS Moos Financial Services** 

**AMY STIX** Montana State University

**GENE TOWNSEND** Council Member, Three Forks Town Council

**BILLIE WARFORD** Retired, MSU Early Childhood Project



HRDC's Board gathers annually for a retreat with our senior leadership team to strategize on how to build a better community.

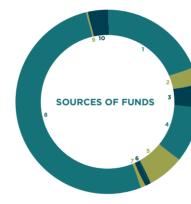


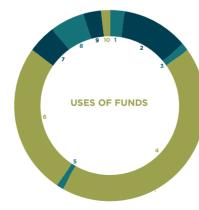
Smiles were all around at our groundbreaking event for our future home at Community Commons.

#### HRDC'S YEAR by the **NUMBERS**

#### **ASSETS**

Cash
Escrow & Building Reserve
Cash restrioted for capital campaign
Investments
Receivables
Inventory & Prepaid Expense
Deferred Loans Receivable
Investment in Partnership
Construction in Progress
Fixed Assets





#### LIABILITIES & NET ASSETS

\$8,232,671	Accounts Payable	\$1,537,569
\$408,630	Accrued Liabilities	\$731,721
\$2,064,390	Rent Deposits	\$272,482
\$1,549,212	Unearned Revenue	\$5,000
\$5,756,103	Loans Payable	\$10,700,073
\$1,080,671	TOTAL LIABILITIES	\$13,246,845
\$6,109,024		
\$0		
\$2,944,947	NET ASSETS - RESTRICTED	\$3,578,597
\$20,592,326	NET ASSETS - UNRESTRICTED	\$31,912,532
TOTAL ASSETS \$48,737,974	TOTAL LIABILITIES & NET ASSETS	\$48,737,974

#### SOURCES OF FUNDS

1. Federal & State Grant/Contract		\$9,926,819
2. Contract Income		\$1,705,698
3. Local Government Support		\$2,167,434
4. Private Donations/Fundraising		\$5,369,259
5. Food Donations		\$3,272,896
6. Private Foundations/Grants		\$584,830
7. Pledged Donations		\$399,807
8. Sale of Property/Rental Income		\$27,294,551
9. Investment Income		\$146,007
10. Other		\$1,952,039
	TOTAL SOURCES	\$52,819,340



1. Energy Assistance		\$1,080,433
2. Alleviating Hunger		\$5,116,125
3. Programs for Seniors		\$500,508
4. Affordable Housing Dev't		\$19,120,366
5. Financial Opportunity Center		\$430,702
6. Housing & Homelessness Services		\$11,406,798
7. Early Childood Education		\$2,072,768
8. Transportation		\$2,581,195
9. Administration		\$1,361,001
10. Fundraising		\$664,756
	TOTAL USES	\$44,334,652
	TOTAL CHANGE IN NET ASSETS	\$8,484,688

Our 2021 financial statements reflect many non recurring revenues (\$30,943,000) and expenses due to significant project development related to housing initiatives. Consolidated Statement of Activities and Financial Position as of June 30, 2021. Audited financial statements available at thehrdc.org.

## **HELP US BUILD**





- MARKET PLACE

a central location where resources & services are shared.

HOMEWARD POINT

people or things that are oriented toward home or on their way home

Artist's rendering, Community Commons.

Housing • Early Childhood Education • Food and Nutrition • Transportation • Senior Support • Emergency Overnight Services • Energy Assistance • Financial Development • Community Development • Teen & Young Adult Support

Our community's needs are real. You can make a significant difference in the lives of our neighbors who are struggling to make ends meet when you contribute to our capital campaign. If you are able to make an investment in our community infrastructure to help those in need, please consider doing so today.

learn more at thehrdc.org



# DONATE NOW.

LIVINGSTON OFFICE 121 South 2nd St. Livingston, Montana 59047 406.333.2537 WHITE SULPHUR SPRINGS OFFICE 107 East Main St. / P.O. Box 327 White Sulphur Springs, Montana 59645 406.547.3775 BOZEMAN OFFICE 32 South Tracy Ave. Bozeman, Montana 59715 406.587.4486